

Mark J. Zenthoefer

Mr. Zenthoefer has twenty years experience working in the DoD. He began his career in as a intern price analyst, working for the Air Force Contract Management Division, administering DoD contracts at McDonald Douglas's facility in Long Beach CA. He worked on major weapon system programs such the C-17, T-45 and KC-10 aircraft. In the first 6 years in this organization he was promoted from a GS-7 price analyst to a GS-13 Financial Management Branch Chief. While he was a branch chief the Air Force Contract Management Division was organizationally transferred to the Defense Contract Management Command (DCMC). He continued to work for DCMC in various capacities in the Los Angeles area for 7 years. During this time he worked 2 years at the Corporate Headquarters of Northrop Grumman Corp. represented the Government in contractual matters involving Cost Accounting Standards, Allocation of Overhead to Government Contracts and financial matters affecting major programs such as the F-18 and B-2. He then transferred to Naval Air Systems Command, Aircraft Division at Patuxent River, MD. During the 7 years that he worked for NAVAIR, he implemented earned value management systems at NAVAIR field activities, worked in the Commands Corporate Business Office, and for 3 years he managed NAVAIR's Strategic Sourcing Program. In April 04, he began his new position working on the Chief of Naval Operation's (CNO) staff as Director of the Navy's Strategic Sourcing Program.

He has received annual superior and outstanding performance awards during his career. His expertise in Government contracting was recognized by the Department of Justice when he was requested to testify on behalf of the Government in a case to prevent Northrop Grumman from merging with Lockheed Corporation. He has also received the Meritorious Civil Service Award.

Mr. Zenthoefer holds a BS degree in Business Administration from the University of Northern Colorado and an MS degree in Finance from California State University - Long Beach.